

Office of Contracting & Procurement
Division of Finance
201 Mullica Hill Road
Glassboro, NJ 08085
856.256.4171

5/29/2026



RE: Award Recommendation: RFP 26-22 Audio Visual Equipment and Installation Services

Dear Bidder,

Rowan University's Office of Contracting & Procurement has received the official recommendation of award from the evaluation committee elected to review the proposals requested for **RFP 26-22 Audio Visual Equipment and Installation Services**.

Upon the results of the committee evaluation, the recommendation for award extends to the following as the proposal(s) that best meet the University's needs:

Awarded Vendors:

916273673 - RTS Solutionz of Paulsboro, NJ

916178142 - Johnston Communications of Springfield, NJ

915008517 - Instrata Communications of Trenton, NJ

916514582 - AVI-SPL LLC of Audubon, PA

TBD - Excel Communications of Harleysville, PA

Respectfully this letter of "Intent to Award" serves as notification that contract negotiations may commence between the awarded vendor(s) and Rowan University. A fully executed Purchase Order/Contract must be issued before starting any projects.

Rowan University encourages and appreciates the participation of our vendor community. We are thankful for the time and effort expended in responding to this RFP.

Should you have any questions, please call my office.

Thank you,

Christine Brasteter
Senior Director